

# SETI

## SINGLE ENGLISH TEST OF IBS

### SAMPLE LISTENING TEST

#### IMPORTANT

- In this test your competence in **Understanding spoken English** (50 points) will be examined.
- Please do as much of each section as you can.
- You have maximum **45 minutes** for the Listening Task.
- You may **NOT** use any printed or electronic dictionaries or other resources.
- Write your answers on the **Listening Comprehension Answer Sheet**,

<b>FAMILY NAME</b>	<input type="text"/>			<b>Please tick appropriate box below.</b>						
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>GIVEN NAME</b>	<input type="text"/>			<b>BSc in Eng</b>	<b>BSc in Eng</b>	<b>BSc in Hun</b>	<b>GM/</b>	<b>Erasmus</b>	<b>Foundation</b>	<b>MSc</b>
	<b>Year 1</b>	<b>Year 2</b>	<b>Year 1</b>	<b>NG</b>						
<b>DATE OF BIRTH</b>	<input type="text"/>						<b>Listening Total:</b>			
						<b>Marker 1</b>	<b>Marker 2</b>			
									/50	

**LISTENING COMPREHENSION SECTION –ANSWER SHEET**

**Listening Test**

In the first part of the Listening Test, you will hear a number of shorter recordings. In the second part of the test, you will hear a six-minute talk.

**Part 1 (20 points)**

You will hear each recording twice. There will be a short break between the recordings. The questions are not recorded. You will have some time to read the multiple choice questions before you listen to the recording and you will have some time to copy your answers onto the answer sheet. You can take notes while you listen. Listen to the recordings and select the best answer.

**Recording 1**

You have 30 seconds to read the questions. Listen to the telephone conversation and write the letter of the best answer in the grid on the right.

- 1. Mike calls Takeshi. When he calls Takeshi, Mike is...
  - a) at work.
  - b) at the supermarket.
  - c) in the street.
  - d) at the market.
- 2. Takeshi says they need 5 or 6...
  - a) oranges.
  - b) tomatoes.
  - c) carrots.
  - d) heads of lettuce.
- 3. Mike and Takeshi finally decide...
  - a) to buy some eggs.
  - b) not to buy any eggs.
  - c) to buy some yoghurt.
  - d) not to buy any yoghurt.
- 4. At the end of the conversation, Mike...
  - a) has a long shopping list.
  - b) knows what to buy.
  - c) asks Takeshi to write everything down.
  - d) asks Takeshi to call back in a few minutes.

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**Recording 2**

You have 30 seconds to read the questions. Listen to the telephone conversation at work and write the letter of the best answer in the grid on the right.

- 5. Angus Moon is calling Rebecca Bond. Angus is...
  - a) a personal assistant.
  - b) a journalist.
  - c) a friend of Rebecca's.
  - d) the owner of a magazine
- 6. On workdays, Rebecca has a shower...
  - a) just before 7 o'clock
  - b) at about 7.30.
  - c) after breakfast.
  - d) before breakfast.
- 7. For breakfast, Rebecca has...
  - a) a glass of grapefruit juice.
  - b) a cup of coffee only.
  - c) a toast with marmalade.
  - d) two toasts.
- 8. In her free time, Rebecca likes...
  - a) to go to the gym on Fridays.
  - b) to go to a dance class.
  - c) to cook on Saturdays.
  - d) to organize parties.

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**Recording 3**

**You have 90 seconds to read the questions. Listen to this talk about networks and write the letter of the best answer in the grid below.**

- 9.) The speaker compares computer networks to...
- a) the solar system.
  - b) the nervous system.
  - c) railway systems.
  - d) security systems.

- 10.) According to the presenter the router sends signals through...
- a) the switch.
  - b) the computers.
  - c) each device.
  - d) each component.

- 11.) Each device in the network gets...
- a) a password.
  - b) automatic access.
  - c) a number.
  - d) a router.

- 12.) The modem may be provided by...
- a) the Internet provider.
  - b) your host.
  - c) your network.
  - d) DSL workers.

- 13.) The main task of the router is to...
- a) send information.
  - b) receive information.
  - c) manage information.
  - d) provide Internet access.

- 14.) The switch the presenter is talking about has...
- a) four ports.
  - b) fourteen ports.
  - c) forty ports.
  - d) no ports.

- 15.) When you buy a switch, you should focus on its ...
- a) price.
  - b) speed.
  - c) brand.
  - d) number of ports.

- 16.) "Gigabit" switches are excellent for ...
- a) emailing.
  - b) streaming videos.
  - c) surfing the web.
  - d) gaming.

- 17.) The highest number of ports the presenter is talking about is ...
- a) four or more.
  - b) fourteen or more.
  - c) twenty-four or more.
  - d) forty or more.

- 18.) The presenter explains that hubs ...
- a) are exactly the same as switches.
  - b) are out-dated.
  - c) have been replaced by routers.
  - d) are faster than switches.

- 19.) At the end of the talk, the presenter sounds ...
- a) quite matter-of-fact.
  - b) quite positive.
  - c) a bit confused.
  - d) a bit tired.

- 20.) The main aim of the presenter is to ...
- a) compare old and modern equipment.
  - b) educate people about computer networks in the home.
  - c) help people select the right router.
  - d) convince people that the Internet is not hard to use.

9	10	11	12	13	14	15	16	17	18	19	20

**Part 2 (30 points)**

You will hear a talk by Bill Gross, who has founded a lot of start-ups. In his talk, Mr Gross shares what makes new businesses successful. Do the matching (1-13) by writing the appropriate letter in the grid, and then the true or false (14-18) and short answer (19-25) exercises. You can listen to the recording twice. The questions are not recorded. Write your answers on this sheet. (30 points).

**You have TWO minutes to read all the questions first. You will also have ONE minute between and after the recordings.**

<p><b>A. Matching (13 points)</b></p> <p><b>a. Mr Gross had many businesses in his life. Match his businesses to the ages given by writing the letters next to the ages. There is an extra one. (5 points)</b></p>		<p>Markers' area.</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 25%; text-align: center;">M1</td> <td style="width: 25%; text-align: center;">M2</td> <td style="width: 50%;"></td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">/1</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">/1</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">/1</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">/1</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">/1</td> </tr> </table>		M1	M2				/1			/1			/1			/1			/1	
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<p><b>b. Before systematically studying businesses, Mr Gross changed his mind many times about what the most important factor was in their success. Order the factors as they once appeared in his thinking as the most important factor (5 points).</b></p>		<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 25%;"></td> <td style="width: 25%;"></td> <td style="width: 50%;"></td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">/1</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">/1</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">/1</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">/1</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">/1</td> </tr> </table>							/1			/1			/1			/1			/1	
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<p><b>c. Order the three top factors as Mr Gross – after his research – now ranks them. There are two extra ones (3 points).</b></p>		<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 25%;"></td> <td style="width: 25%;"></td> <td style="width: 50%;"></td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">/1</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">/1</td> </tr> <tr> <td></td> <td></td> <td style="text-align: right;">/1</td> </tr> <tr> <td></td> <td></td> <td></td> </tr> <tr> <td></td> <td></td> <td></td> </tr> </table>							/1			/1			/1							
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**B. Circle T for true and F for false. (5 points)**

- 14.** Mr Gross thinks that start-up organisations can greatly contribute to improving things. T / F
- 15.** All of Mr Gross’s more than 100 companies became successes. T / F
- 16.** Mike Tyson once threatened to punch Mr Gross in the face. T / F
- 17.** Mr Gross studied two hundred companies. T / F
- 18.** ‘Tickets.com’ is one of the most successful Idealab companies. T / F

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**C. Answer the questions. (12 points)**

**19.** What percentage of failures was caused by inappropriate timing? (1 point)

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**20.** Why does Mr Gross say that having a business model at the start is not important? (2 points)

\_\_\_\_\_

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**21.-22.** Why didn’t investors provide funding for Airbnb (21.) and why were they wrong (22.) (4 points)?

**21.** \_\_\_\_\_

		/2
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**22.** \_\_\_\_\_

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**23.** Why did ‘Z.com’ fail? (1 point)

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**24.-25.** What two pieces of advice does Mr Gross give in terms of the good timing of your business? (4 points)

**24.** \_\_\_\_\_

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**25.** \_\_\_\_\_

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You have ONE minute to finalise your answers.